DD & PMI & Value-up Services

Metric Japan Inc.

Japanese Precision, Global Execution

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Provided Services

■ Core Services (DD・PMI)

- DD (Business / Financial / Operational / Organizational)
- PMI (Management system design / KPI / Cost management / Organizational design / Synergy creation)

■ Optional Services (Value Up)

- Manufacturing Digitalization Support
  (Real-time visualization of production & inspection data)
- Overseas Market Expansion Support
  (Export operations / Overseas sales development)

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Metric Japan's Strengths

- Hands-on support for DD & PMI execution
- Coverage across manufacturing, construction, B2B, B2C
- Unified financial accounting under IFRS, enabling consolidated reporting
- Strong expertise in cost accounting, management accounting, KPI design
- Support directly linked to productivity improvement & cost reduction
- Practical experience in overseas market expansion
- Proven track record in manufacturing digitalization
- End-to-end support through post-investment value creation

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DD Framework (Scope of Evaluation)

■ Commercial

■ Financial / Management Accounting

- IFRS-based evaluation (impairment, lease, revenue recognition)
- Contribution margin & gross margin by business unit / customer / product / service

■ Operational

■ Management (Organization / Talent / Succession Risk)

- Dependency risks in management & technical functions
- Organizational culture / retention / resource gaps
- Decision-making & risk management structure

■ PMI Readiness

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DD Approach

- Document review
- Interviews with management, back-office teams, and on-site staff
- Analysis of cost, KPI, productivity, and defect rates
- IFRS-based financial evaluation
- Assessment of management maturity
- Identification of risks & improvement opportunities
- Development of improvement roadmap

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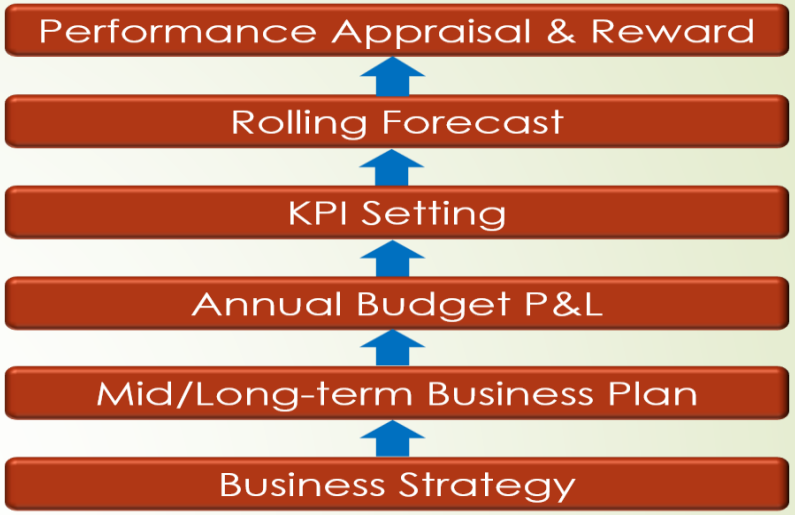
DD Deliverables

- DD Report (30-50 pages)
- Risk list
- Improvement opportunities list
- Post-investment value-up initiatives
- PMI roadmap (90 days / 180 days / 1 year)

PMI Framework (Purpose)

Building a "Management System"



- Budget → KPI → Rolling Forecast → Performance & Reward System
- Cost management system
- Contribution margin & gross margin management by business segment
- Management meeting design
- Monthly monitoring
- Clear definition of roles & responsibilities

PMI Roadmap (90 days・180 days・1 year)

- Day 1-30: Current-state assessment & preliminary system setup
- Day 30-90: Introduction of the management system
- Day 90-180: Full-scale improvement
- Day 180-365: Stabilization & autonomous operation

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Value Up (Optional Services)

①Manufacturing Digitalization Support

- Real-time visualization of production status
- Visualization of inspection results
- Visualization of machine utilization
- Detection of abnormal production values

② Overseas Market Expansion Support

- Overseas customer development
- Effective use of overseas exhibitions
- Selection of overseas distributors
- Export operations

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Service Fee

■ Core Services (DD・PMI)

- DD： JPY1-4M
- PMI：JPY300K - 1M/month

■ Optional Services (Value Up)

- Manufacturing Digitalization: Quotation upon request
- Overseas Market Expansion: Quotation upon request

CEO Profile | Shigenori Tanaka

LinkedIn: https://www.linkedin.com/in/shigenori-tanaka-59902b130/

"People and companies are all different "— I provide support tailored to each unique situation.

- MBA (University of Birmingham, UK) / CIMA (Chartered Institute of Management Accountants, UK)
- International Business Advisor, Aichi Industrial Promotion Organization
- Certified Management & Technical Advisor, Aichi Industrial Promotion Organization

Over 20 years of executive leadership in owner-managed and foreign-affiliated companies in the industrial equipment and B2B sectors.

Tripled EBITA and achieved record-high profitability over a 10-year tenure at the Japanese subsidiary of a Danish industrial equipment manufacturer.

Strong execution track record in PMI, business turnaround, management system design, cost accounting, KPI design, factory data visualization/AI, and joint venture launches.

Value Proposition

Execution First

We execute, not just plan. We stay until results are delivered.

Transparency

We surface hidden issues and speak directly.

Global Standard

We apply Global-level Governance and Management practices.

Owner's Mindset

We support decisions with the perspective of someone who has run companies.

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